This transcript was exported on Jun 05, 2020 - view latest version here.

Lisa R. Valente:

People are hesitant to face the reality that a loved one may be declining.

Ellen Makofsky:

They think it's too late to visit an elder law attorney. They didn't make a plan before, and there's nothing that can be done. It's never too late.

Janine:

As a young mother, my girls, my husband and I wanted to establish estate planning, and this gave us peace of mind, if anything should happen unexpectedly. And my husband unfortunately passed away, and Ellen guided me and helped my family through this transitional time.

Deidre M. Baker:

Elder law and estate planning means, what happens to me if I'm sick? Who's going to step in and pay my bills?

Ellen Makofsky:

Who's going to make medical decisions for them that they can't make their own medical decision?

Deidre M. Baker:

It means, who's going to take care of me or my loved ones if something unexpected happens?

Ellen Makofsky:

And of course, how do I pay for longterm care? When clients come to the office, looking to make a plan, I am always very conscious about advising them about estate planning, how to leave assets to others, and disability planning.

Lisa R. Valente:

Families are coming to you in a time when they're grieving. We do a lot of handholding and really take care of all the paperwork, so that it's just one less thing for them to worry about.

Miriam Hertzson:

First of all, writing a will is incredibly difficult. I really liked that Makofsky has been able to be very clear about it and deal with all of the complexities in a way that is really helpful.

Deidre M. Baker:

In a given week, we can meet with someone who has children and they're concerned about, God forbid, something happened to them. Later that same week, we can meet with a client who's in his or her 90s, doing their estate planning for the first time. Although we call it elder law, people of all ages really can benefit from it.

Ellen Makofsky:

This transcript was exported on Jun 05, 2020 - view latest version here.

It feels good to relieve clients of their anxieties to help families in their journey for making a plan so that they feel comfortable, so they've accomplished what they've set out to do, knowing there's a plan in place to take care of them.